

## CLIENTS

### DIVERSITY. COMPLEXITY. ACHIEVEMENT. ENSURING MISSION SUCCESS.

Pyramid has worked with 20+ clients since the inception of the company, including Cabinet-level government agencies, state and local entities, and major commercial enterprises. Our clients rely on Pyramid to maintain, build, and quality assure their business-critical and mission-critical systems. Our base of clients includes:

- Dept. of Housing and Urban Development
- Dept. of Commerce
- Dept. of the Treasury
- Dept. of Agriculture
- Dept. of Defense and U.S. Navy
- Dept. of Homeland Security
- Dept. of Transportation
- Small Business Administration
- Securities and Exchange Commission
- Iowa Department of Revenue and Finance
- Lockheed Martin
- SAIC
- Elliot-Lewis
- CC Pace
- The First American Corporation
- The Princeton Review

*"[Pyramid] has consistently performed their work with the highest level of professionalism, always completing on time and within budget, if not earlier and under budget."*

—Dawn Nance, Department of Housing and Urban Development



## GOVERNMENT CONTRACT VEHICLES

Pyramid offers the following government contract vehicles:

- GSA 8(a) STARS (FA1 & FA5)
- Department of State HITSS (sub)
- GSA IT Schedule 70
- FAA eFAST CSD/CSS/ES/ATS
- GSA USA Contact (sub)
- NIH CIO-SP2 (sub)
- U.S. Navy SeaPort-e (sub)
- GSA MOBIS

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## THE PYRAMID DIFFERENCE

Pyramid is a highly capable, full-service provider of IT consulting and software engineering services:

- We are viewed by our clients as a trusted source of information and a trusted advisor.
- We have a proven track record of on-time and within-budget delivery
- We are recognized by our clients for our focus on quality and outcomes
- We employ exceptionally talented technical and management personnel and have created a culture based on collaboration and teamwork

***Our clients continue to work with us because we deliver on our commitments and work aggressively to create value***

**PYRAMID**

SOLUTIONS THAT LAST

INNOVATION. ABILITY. EXECUTION.  
SOLUTIONS THAT LAST.

QUALITY. EXCELLENCE. COMMITMENT.  
CREATING VALUE FOR OUR CLIENTS.

FOCUS. THOUGHT LEADERSHIP. BEST PRACTICES.  
ENSURING SUCCESSFUL OUTCOMES.

Sherry Hwang  
President and Co-Founder  
703.553.0800 x103  
shwang@psi-it.com

**PYRAMID**  
SOLUTIONS THAT LAST

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**Pyramid Systems, Inc.**

## ABOUT PYRAMID

### INNOVATION. AGILITY. EXECUTION. SOLUTIONS THAT LAST.

Pyramid Systems, Inc. (Pyramid) is a full-service IT consulting and software engineering firm operating in the government and commercial markets. We differentiate ourselves based on IT thought leadership, responsiveness to the needs and expectations of our clients, and our best practices based project delivery methods. We deliver solutions on-time that meet or exceed client expectations.

#### We build solutions that last

- 50+ IT consulting and delivery projects successfully executed since inception of the company
- Broad government and commercial footprint
- CMMI Maturity Level 3 rated
- Iterative solutions development methodology for software engineering and ITIL best practices for IT service management
- Three U.S. office locations and one overseas location
- ANSI-compliant EVMS

Pyramid is a minority-/woman-owned small disadvantaged business enterprise.

## OUR APPROACH

### QUALITY. EXCELLENCE. COMMITMENT. CREATING VALUE FOR OUR CLIENTS.

Our corporate culture is based on a commitment to excellence and a commitment to quality. Our project teams are highly focused on creating value for our clients and maximizing their return on investment from IT related spending.

We drive value for our clients by:

- Understanding client business objectives first, leveraging our IT consulting and advisory practice
- Understanding client expectations and ensuring they can be met
- Creating realistic and achievable project plans and executing our projects using CMMI and PMI principles and industry best practices
- Recognizing opportunities to create additional value for our clients and working in a collaborative manner to ensure maximum return on investment

Our continued success is based on meeting and exceeding client expectations on every level and ensuring desired outcomes are achieved with each of our projects.

Pyramid is more than an IT vendor  
We are a trusted advisor to our clients

## CORE COMPETENCIES AND OFFERINGS

### FOCUS. THOUGHT LEADERSHIP. BEST PRACTICES.

#### ENSURING SUCCESSFUL OUTCOMES.

We have built our capability set over the years in response to the needs of our clients. We also maintain an internal R&D and IT due diligence team that continuously surveys the market for emerging trends, tools, and applications, ensuring that we are positioned to bring thought leadership to our clients.

Today, the company is organized into four "Centers of Excellence":

#### IT CONSULTING AND ADVISORY SERVICES

This practice area houses our management consulting and IT advisory professionals. We are well positioned to perform the following types of engagements:

- Enterprise Architecture assessments
- Business process re-engineering projects
- Business case development
- IT portfolio assessment and optimization
- Benchmarking studies
- Application and tool selection
- IT sourcing strategy development
- Value engineering studies
- Software validation and verification (IV&V)
- Security compliance and audit (NIST compliance/FISMA C&A process support)
- CIO advisory services

#### BUSINESS SUPPORT SERVICES

This practice area focuses on supporting the business operations of our clients through augmentation of internal capabilities or third-party service delivery. Our services include:

- Contact center and help desk operations, from traditional IT support to full-service customer care contact centers
- Comprehensive training solutions, from web-based and blended training solutions (SCORM compliant eLearning systems and solutions) to learning management systems, to providing instructor-led training and train-the-trainer programs
- Clearinghouse and document processing operations, such as document intake and scanning operations, program management support, total project planning and management (PMO setup and operations), and independent monitoring and quality assurance activities

#### TOTAL INFRASTRUCTURE MANAGEMENT SOLUTIONS

Pyramid is a certified Tier 1 ARCHIBUS business partner and integrator. This practice area is structured to deliver ARCHIBUS-based integrated facilities management solutions, including GIS and AutoCAD integration. Our solutions enable:

- Infrastructure and assets strategic planning
- Capital budgeting
- Furniture and equipment management
- Building operations management
- Fleet management
- Emergency readiness
- Work order tracking and response



#### SOFTWARE SOLUTIONS

This is our largest single practice area, housing the majority of our technical project managers, technical leads, and software engineers. Pyramid software solutions include:

- Web development and custom software solution design using J2EE/Java, .NET, and other leading frameworks and toolsets
- Full-service maintenance and operations support for legacy systems, including corrective, adaptive, and perfective maintenance
- Web Portal design and implementation based on Microsoft Office SharePoint Portal, and other tools
- Business Intelligence systems and solutions, including OLAP, advanced reporting and display systems, digital dashboards, business performance management solutions, and simulation systems
- Legacy system modernization and migration, from database conversion to business and application layer redesign to client-front end optimization
- Integrated document management and content management solutions